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## **Market Scan Information Systems, Inc. releases new mDesking feature to improve the negotiation process**

Market Scan Information Systems, Inc. has added new functionality to mDesking - its state of the art web-based desking solution.

Market Scan's **mDesking** system now gives the sales management team the power to quote leases based precisely on their customer's needs.

Market Scan's development team has added a new feature that simplifies the "desking" process by providing a mileage calculator that automatically figures the annual mileage necessary to match a customer's driving habits.

This new method of desking lease deals puts the management team in a position of complete control by empowering them to provide quotes that are unique to their dealership. Now when a customer claims that payments are higher than the competition, managers using **mDesking** can educate them on the pitfalls of "cheap" monthly payments with enormous excess mileage penalties at lease end.

The calculations for this new feature have been structured specifically to protect each user against violating any Federal or State compliancy regulation.

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